

Benefits of ERP

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- **Improved Resource Utilizations**
- **Better Customer Satisfaction**
- **Improved Supplier Performance**
- **Increased Flexibility**
- **Reduce Quality Costs**
- **Improved Information Accuracy & Decision Making Capability**
- **Reduction in Lead-Time**
- **On-Time Shipment**

Improved Resource Utilizations

- The effective functionality of different modules in ERP system like
 - Manufacturing
 - Material Management
 - Plant maintenance
 - Sales and distribution
- Ensure that the
 - inventory is kept to minimum level
 - The machine down time in minimum
 - The goods are produced only as per the demand
 - And finished goods are delivered to the customer in most efficient way

Better Customer Satisfaction

- As ERP system produce goods at the flexibility of make-to-order approach;
 - This mean that the customer will get individual attention and
 - customization of the product
- With web-based ERP customer can
 - Place the order in customized manner
 - Track the status of the order
 - Make the payment
 - Get the technical support

Improved Supplier Performance

- Provide vendor management and procurement support tools designed to coordinate all aspects of:
 - Effective negotiation
 - Monitoring
 - And control procurement cost and schedules
- Help organization to keep track of
 - purchased order
 - Requisition
 - And final procurement
- Help organization in managing the
 - Supplier relation
 - Monitoring the vendor activity
 - Managing the supplier quality

Increased Flexibility

- Help companies to remain flexible :
 - By making the company information available across the departmental barriers
 - By automating most of the process
 - By enabling the company to react quickly to the changing market condition
- Can be adapted to the new technological change

Reduce Quality Cost

- ERP system support benchmarking
- Quality assurance data by all functional department
- Provide tools to implement TQM program within the organization
- Easy to implement the quality standard due to centralized database

Improved Information Accuracy & Decision Making Capability

- ERP ensure three fundamental characteristics of information
 - Accuracy
 - Relevancy
 - Timeliness

Reduction in Lead-Time

- Lead time: Time between placing an order and receiving it
- ERP help in automating the task of inventory control
 - Alert on quantity below the re-order level
 - When to release PO
 - When to procure the raw material
- Integrate the inventory module with other module like sale, marketing, purchasing , manufacturing and production planning
- ERP supports virtual transaction with the use of latest technology like E-business, EDI, E-cash and so on.

On-Time Shipment

- Able to change the mode of production from make-to-stock to make-to-order
- Allow greater customization and customer satisfaction

THANK YOU !